



at
— bay

Company
Overview



About At-Bay

At-Bay is the InsurSec provider for the digital age. By combining world-class technology with industry-leading insurance and security expertise, At-Bay was designed from the ground up to empower businesses of every size to meet cyber risk head on. The At-Bay Group includes a cybersecurity company and a full-stack insurance company. As an insurance company, At-Bay offers Cyber, Tech E&O, and Miscellaneous Professional Liability policies.

Our InsurSec approach provides end-to-end protection for modern businesses. It's a force multiplier that includes security, threat intelligence, and human experts to close the SMB cybersecurity gap – all as part of their insurance policy.





Fast Facts about At-Bay

- Founded in 2016 by current Chief Executive Officer, Rotem Iram, and Chief Risk Officer, Roman Itskovich.
- Raised total of \$292M across four rounds of funding, with participating investors, including: Acrew Capital, Glilot Capital, Icon Ventures, ION Crossover Partners, Khosla Ventures, Lightspeed Venture Partners, M12, entrepreneur Shlomo Kramer, and Qumra Capital.
- 300+ employees, globally distributed with hubs in Atlanta, Chicago, New York City, San Francisco, and Tel Aviv.
- Provides insurance protection and cybersecurity solutions and services to close to 40,000 businesses in the US with revenue up to \$5B.
- Insurance lines include Cyber, Tech E&O, and Miscellaneous Professional Liability.
- Named on Forbes' Fintech 50 list as one of the fastest growing fintech companies in the US for 2023, 2024 and 2025. Also named on Fortune's Cyber 60 list for 2024 and 2025.
- At-Bay Specialty Insurance Company, established in 2023, is rated A- by AM Best.
- As a cybersecurity company, At-Bay offers proprietary security solutions including At-Bay Stance Managed Detection & Response (MDR) and At-Bay Stance Managed Detection and Response.



Executive Team



**Rotem
Iram**

Chief Executive Officer
& Co-founder

Rotem Iram is the Co-Founder and CEO of At-Bay, the InsurSec provider for the digital age. Before At-Bay, Iram was Managing Director and Chief Operating Officer at K2 Intelligence, where he helped to build the company's risk division. Iram also served as a consultant at McKinsey & Company, and a captain in Unit 8200 of the Israeli Intelligence Corps prior to this. He also holds a MBA from Harvard Business School.

[Connect with Rotem](#) →



**Roman
Itskovich**

Chief Risk Officer
& Co-founder

Roman Itskovich is the Co-Founder and Chief Risk Officer of At-Bay, the InsurSec provider for the digital age. Before At-Bay, he was VP of Financial Products at Ebury, served on the investment team at Bain Capital, and consulted at McKinsey & Company. Itskovich has a BA in Economics and Accounting from Tel Aviv University and an MBA from Harvard Business School.

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**Ken
Riegler**

President,
At-Bay Insurance

Ken Riegler is President, At-Bay Insurance. Riegler is responsible for driving the insurance product and distribution strategy for At-Bay's cyber and other prominent lines, and managing its reinsurance and portfolio performance. He brings more than 25 years of experience in commercial underwriting, alternative risk management and distribution to the position, having most recently served as AIG's President of North America General Insurance, Retail and Field Operations.

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Thom Dekens

Chief Business Officer
& GM of At-Bay Security

Thomas Dekens is the Chief Business Officer and GM of At-Bay Security. In this position Dekens oversees the business strategy, security operations, and technology alliances for At-Bay's Security division. Prior to joining At-Bay, Dekens was the Vice President of Strategy and Corporate Development for Forescout Technologies. He also advised technology companies on strategy as a Principal with Boston Consulting Group. Dekens started his career advising SMBs on IT governance and cybersecurity.

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Ayelet Kutner

Chief Technology Officer
& GM, Israel

Ayelet Kutner is the Chief Technology Officer and General Manager of At-Bay's Tel Aviv office, leading the R&D, product, data science, and cyber research teams. With more than 20 years of experience in the network security field, Kutner was previously the Vice President of Engineering at Forescout Technologies and Head of Platforms, SMB, and Industrial Control Systems Products at Check Point Software Technologies.

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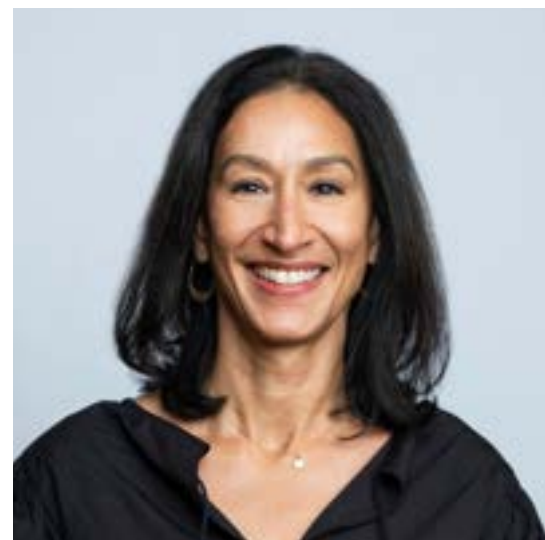


Ari Fischel

Chief Financial
Officer

Ari Fischel is the Chief Financial Officer of At-Bay. Fischel joined At-Bay with over 20 years of financial and operational experience. He previously served as the CFO of Capital-Rx, the fastest-growing health tech company in North America, where he led the finance team and played an instrumental role in the company's fundraising efforts. Before joining Capital-Rx, Fischel served as Vice President of Finance and Accounting for Oscar Health, a leading health insurance company. He also held senior finance and leadership roles for The Nielsen Company and General Electric.

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Tara Bodden

Head of Claims
& General Counsel

Tara Bodden is Head of Claims and General Counsel at At-Bay, managing the claims team and working closely with insured businesses to develop and execute litigation and settlement strategies. Before At-Bay, Bodden was Senior Vice President of Cyber, Technology, Media, and Entertainment at Hiscox USA. She is a seasoned attorney with extensive litigation and counseling experience.

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Joe Schiro

Chief Human Resources
Officer

Joe Schiro is Chief Human Resources Officer at At-Bay, leading HR, talent acquisition, and culture. Before joining At-Bay, Schiro served as Head of People for four years at Tally, a consumer fintech startup. Throughout his career, Schiro has scaled people operations at numerous startups during pivotal stages of rapid growth.

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Media inquiries | press@at-bay.com