



About At-Bay

At-Bay is the InsurSec provider for the digital age. By combining world-class technology with industry-leading insurance and security expertise, At-Bay was designed from the ground up to empower businesses of every size to meet cyber risk head on. Our InsurSec approach provides end-to-end protection for modern businesses. It's a force multiplier that includes security, threat intelligence, and human experts to close the SMB cybersecurity gap – all as part of their insurance policy.

Key Facts

- Founded in 2016 by current CEO Rotem Iram and Chief Risk Officer, Roman Itskovich.
- Raised total of \$295M across four rounds of funding, with participating investors, including: Acrew Capital, Glilot Capital, Icon Ventures, ION Crossover Partners, Khosla Ventures, Lightspeed Venture Partners, M12, entrepreneur Shlomo Kramer, and Qumra Capital.
- Globally distributed with hubs in Atlanta, Chicago, New York City, San Francisco, and Tel Aviv.
- Named on Forbes' Fintech 50 list of fastest growing companies in the US for 2023.
- Insurance products include Cyber (Admitted and Surplus), Tech E&O, and Miscellaneous Professional Liability.

Helpful Resources

- Newsroom <https://www.at-bay.com/about/newsroom/>
- LinkedIn <https://www.linkedin.com/company/at-bay/>
- Twitter https://twitter.com/KeepRisk_AtBay
- YouTube https://www.youtube.com/channel/UCLSL_42KI39I2h2zPaKgaWA

Product Information

- Cyber Insurance <https://www.at-bay.com/insurance/cyber/>
- At-Bay Stance <https://www.at-bay.com/stance/>
- Security Partners <https://www.at-bay.com/security-partner-network/>
- Tech E&O <https://www.at-bay.com/insurance/tech-eo/>
- MPL <https://www.at-bay.com/insurance/mpl/>

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Executive Team Bios

Chief Executive & Co-Founder, Rotem Iram

Rotem Iram is the Co-Founder and CEO of At-Bay, the InsurSec provider for the digital age. Before At-Bay, Iram was Managing Director and Chief Operating Officer at K2 Intelligence, where he helped to build the company's risk division. Iram also served as a consultant at McKinsey & Company, and a captain in Unit 8200 of the Israeli Intelligence Corps prior to this. He also holds a MBA from Harvard Business School. Connect with [Rotem](#) on LinkedIn.

Chief Risk Officer & Co-Founder, Roman Itskovich

Roman Itskovich is the Co-Founder and Chief Risk Officer of At-Bay, the cyber insurance provider for the digital age. Before At-Bay, he was VP of Financial Products at Ebury, served on the investment team at Bain Capital, and consulted at McKinsey & Company. Itskovich has a BA in Economics and Accounting from Tel Aviv University and an MBA from Harvard Business School. Connect with [Roman](#) on LinkedIn.

Chief Financial Officer, Ari Fischel

Ari Fischel is the Chief Financial Officer of At-Bay. Fischel joins At-Bay with over 20 years of financial and operational experience. He most recently served as the CFO of Capital-Rx, the fastest-growing health tech company in North America, where he led the finance team and played an instrumental role in the company's fundraising efforts. Before joining Capital-Rx, Fischel served as Vice President of Finance and Accounting for Oscar Health, a leading health insurance company. He also held senior finance and leadership roles for The Nielsen Company and General Electric. Connect with [Ari](#) on LinkedIn.

Chief Business Officer and General Manager of At-Bay Security, Thom Dekens

Thomas Dekens is the Chief Business Officer and GM of At-Bay Security. In this position Dekens oversees the business strategy, security operations, and technology alliances for At-Bay's Security division. Prior to joining At-Bay, Dekens was the Vice President of Strategy and Corporate Development for Forescout Technologies. He also advised technology companies on strategy as a Principal with Boston Consulting Group. Dekens started his career advising SMBs on IT governance and cyber security. Connect with [Thom](#) on LinkedIn.

Chief Technology Officer and General Manager of Tel Aviv Office, Ayelet Kutner

Ayelet Kutner is the Chief Technology Officer and General Manager of At-Bay's Tel Aviv office, leading the R&D, product, data science, and cyber research teams. With more than 15 years of experience in the network security field, Kutner was previously the Vice President of Engineering at Forescout Technologies and Head of Platforms, SMB, and Industrial Control Systems Products at Check Point Software Technologies. Connect with [Ayelet](#) on LinkedIn.

Head of Claims & General Counsel, Tara Bodden

Tara Bodden is Head of Claims and General Counsel at At-Bay, managing the claims team and working closely with insured businesses to develop and execute litigation and settlement strategies. Before At-Bay, Bodden was Senior Vice President of Cyber, Technology, Media, and Entertainment at Hiscox USA. She is a seasoned attorney with extensive litigation and counseling experience. Connect with [Tara](#) on LinkedIn.

Head of People, Joe Schiro

Joe Schiro is Head of People at At-Bay, leading HR, talent acquisition, and culture. Before joining At-Bay, Schiro served as Head of People for four years at Tally, a consumer fintech startup. Throughout his career, Schiro has scaled people operations at numerous startups during pivotal stages of rapid growth. Connect with [Joe](#) on LinkedIn.